



# AZUL VILLA ESMERALDA

BY KARISMA

VILLA ESMERALDA, BY KARISMA

2017 - 2018 Gourmet Inclusive®, Commissionable Rack Rates

Villa Esmeralda	Week Category	1 - 12 Pax	Min Night
01/03/17 - 02/12/17	B	11,585	4
02/13/17 - 02/20/17	A	14,169	7
02/21/17 - 04/07/17	B	11,585	4
04/08/17 - 04/15/17	A	14,169	7
04/16/17 - 07/02/17	B	11,585	4
07/03/17 - 07/09/17	A	14,169	7
07/10/17 - 11/19/17	B	11,808	4
11/20/17 - 11/26/17	A	14,169	7
11/27/17 - 12/19/17	B	11,585	4
12/20/17 - 12/26/17	A	14,169	7
12/27/17 - 01/02/18	A	14,169	7

**Maximum occupancy: 12 guests ( Adults and Children)**

Rates are in usd per night.

**Rates are commissionable: 30%**

For Inclusions under the Royal Gourmet Inclusive Plan, please refer to Fact Sheet.

For extra Charge Amenities, please refer to Fact Sheet.

**Reservations**

- Azul Villa Esmeralda works on request and availability basis. A reservation is not confirmed unless a confirmation notice has been issued by our reservations department.
- All quotes, availability and contract request must be directed to our Groups Department at

[Groupservations@karismahotels.com](mailto:Groupservations@karismahotels.com)

USA Direct. 786 497 5745

Tel. (809) 687 2929 ext 254

**Royal Gourmet Inclusive® Package Terms**

- The Gourmet Inclusive® plan needs to be pre-purchased at time of original booking
- Guest with a booked and confirmed Royal GI package cannot change or withdrawn pre purchased package

**Cancellations and No Shows**

- **Cancellation Policy for (A) weeks:** Tour Operator shall give Azul Villa Esmeralda prompt written notice of all cancelled reservations. Cancellation charges are as follows:
  - Cancellations submitted 120 days prior to arrival will be charged the equivalent of 1 night stay.
  - Cancellations submitted 90 days prior to arrival will be charged the equivalent of 2 nights stay.
  - Cancellations submitted 60 days prior to arrival will be charged for the full stay.
- **Cancellation Policy for (B) weeks:** Tour Operator shall give Azul Villa Esmeralda prompt written notice of all cancelled reservations. Cancellation charges are as follows:
  - Cancellations submitted 60 days prior to arrival will be charged 50% of total
  - Cancellations submitted 45 days prior to arrival will be charged 100% of total
- **No Shows**
  - Cancellation policy will apply accordingly
  - **No shows for Royal GI:** In the event of a no show, guests who pre-purchased a Royal Gourmet Inclusive® plan will pay the full amount of the package

**Payment Terms**

A \$5,000 deposit must be issued at the time of booking. This deposit will be held and will only be processed after 15 days from the time of booking. Guests may cancel without penalty within these 15 days.

- **Payment for (A) weeks:** Full payment must be issued 120 days prior to arrival.
- **Payment for (B) weeks:** Full payment must be issued 60 days prior to arrival.

Payment must be made in US dollars and must indicate: Client name, Villa's confirmation number, arrival date, departure date, number of guests.

**Late Arrivals:**

If guests do not arrive on the confirmed arrival date, guest will need to inform the hotel of their new arrival date and will be entitled to the remaining nights in the reservation. Additional nights will be considered as a new booking, standard rates and conditions apply.

**Contracted Rates:**

Tour Operator cannot sell, promote, or advertise prices below the contracted rack rates stated in this agreement. Failure to do so, allows us to terminate this agreement at any time.

**Damage Deposit:**

A \$10,000 damage deposit is required 48 hours prior to arrival of the guest. KHR will issue a notification email to the guest stating that the deposit has been approved. The damage deposit will be released upon the guest's check out.

**Note: Please be advised that 2017 rates can be rolled over to 2018 until the 2018 rates are issued**