



# EL DORADO VILLA MAROMA

BY KARISMA

VILLA MAROMA, BY KARISMA

2017 - 2018 Gourmet Inclusive®, Commissionable Rack Rates

Villa Maroma	Week Category	1 - 10 Adults	Min Night	Allotment	cut off
01/03/17 - 02/12/17	B	5,565	4	O/R	21 days
02/13/17 - 02/20/17	A	7,000	7	O/R	14 days
02/21/17 - 04/07/17	B	5,565	4	O/R	14 days
04/08/17 - 04/15/17	A	7,000	7	O/R	21 days
04/16/17 - 07/02/17	B	3,962	4	O/R	21 days
07/03/17 - 07/09/17	A	7,000	7	O/R	14 days
07/10/17 - 11/19/17	B	4,109	4	O/R	21 days
11/20/17 - 11/26/17	A	7,000	7	O/R	14 days
11/27/17 - 12/19/17	B	3,962	4	O/R	21 days
12/20/17 - 12/26/17	A	7,000	7	O/R	14 days
12/27/17 - 01/02/18	A	7,000	7	O/R	21 days

#### Maximum occupancy: 1 - 10 Adults

This is an Adult Only Villa  
Rates are in USD, per night  
Rates include taxes and service fees

Rates are commissionable: 30%

## Terms & Conditions

### Reservations

- Azul Villa Maroma works on request and availability basis. A reservation is not confirmed unless a confirmation notice has been issued by our reservations department.
- All reservations must be made through:
- All quotes, availability and contract request must be directed to our Groups Department at

[Groupsreservations@karismahotels.com](mailto:Groupsreservations@karismahotels.com)  
USA Direct. 786 497 57454  
Tel. (809) 687 2929 ext 254

### Gourmet Inclusive Package Terms

- All members in the group must be on the same package at all times.
- For the comfort of our guests, the Gourmet Inclusive® plan may be pre-purchased at time of original booking
- For the comfort of our guests, the Royal Gourmet Inclusive® plan may be pre-purchased at time of original booking
- Guest with a booked and confirmed GI package cannot change their package once on property.

### Cancellations and No Shows

- **Cancellation Policy for (A) weeks:** Tour Operator shall give Azul Villa Maroma prompt written notice of all cancelled reservations. Cancellation charges are as follows:
  - Cancellations submitted 120 days prior to arrival will be charged the equivalent of 1 night stay.
  - Cancellations submitted 90 days prior to arrival will be charged the equivalent of 2 nights stay.
  - Cancellations submitted 60 days prior to arrival will be charged for the full stay.
- **Cancellation Policy for (B) weeks:** Tour Operator shall give Azul Villa Maroma prompt written notice of all cancelled reservations. Cancellation charges are as follows:
  - Cancellations submitted 60 days prior to arrival will be charged 50% of total.
  - Cancellations submitted 45 days prior to arrival will be charged 100% of total.
- **No Shows**
  - Cancellations policy will apply accordingly.

### Payment Terms

A \$3,000 deposit must be issued at the time of booking. This deposit will be held and will only be processed after 15 days from the time of booking. Guests may cancel without penalty within these 15 days.

- Payment for (A) weeks:** Full payment must be issued 120 days prior to arrival
- Payment for (B) weeks:** Full payment must be issued 60 days prior to arrival.

Payment must be made in US dollars and must indicate: Client name, Villa's confirmation number, arrival date, departure date, number of guests.

### Late Arrivals:

If guests do not arrive on the confirmed arrival date, guest will need to inform the hotel of their new arrival date and will be entitled to the remaining nights in the reservation. Additional nights will be considered as a new booking, standard rates and conditions apply.

### Contracted Rates:

Tour Operator cannot sell, promote, or advertise prices below the contracted rack rates stated in this agreement. Failure to do so, allows us to terminate this agreement at any time.

### Damage Deposit:

A \$3,500 damage deposit is required for approval upon arrival of the guest. The damage deposit will be released upon the guest's checkout

Note: Please be advised that 2015-2016 rates can be rolled over to 2017 until the 2016-2017 rates are issued